

# Tom Price

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## SELECTED EXPERIENCE

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**OMNICELL INC**, Mountain View, CA (NASDAQ: OMCL 2001) March 2015 – Present  
*Multinational leader in comprehensive robotic automation, software, and hospital equipment for controlling, streamlining, and distributing pharmaceuticals, narcotics, and supplies in hospitals and pharmacies (we make robotic drug vending machines)*

### **Senior Test Manager / Head of Hardware Test Organization**

Hired to jump headfirst into creating hardware test organization and lead hardware validation process on a new flagship product already in early development taking it through product life cycle to release & support growing team from 1 to ~two dozen strong

- Instituted systems test & integration process implementing FMEAs and DVT (design verification testing) in engineering process
- Lead validation effort catching hundreds of design, manufacturing, and vendor issues stopping over two dozen critical issues avoiding months of schedule impact, millions of dollars in field failures costs, or negative company image
- Reached out to find and interpret existing failure data closing engineering feedback loop focusing design improvement efforts
- Developing company-wide hardware test program across multiple US based facilities reporting directly to engineering VP
- Overseeing production test plan and test fixture development with international production test support for Chinese CMs
- Traveled domestically & internationally to assist with or lead critical design re-engineering projects on subassemblies
- Responsible for hardware laboratory and transforming facility from sawhorses and plywood to professional engineering laboratory
- Introduced rapid prototyping capability with multiple production grade 3D printers & CNC tools slashing development cycle time
- Overhauled laboratory processes working with facilities & EHS to implement safe, professional, efficient best laboratory practices
- Started hardware internship program mentoring constant pool of ~6 interns in HWT team serving as feeder stock for engineering
- Identified, counseled, or removed weak management & engineers improving org & finding several stars needing right environment
- Worked with engineering management to identify gaps in structure and organization such as data science & systems engineering
- Presented across organization up to CEO educating organization on new test team functions, selling vision, and securing buy-in
- Recognized and awarded by executive team for biggest engineering impact within first year, massive contribution to quality.
- Engineering department lip sync champion

**L-3 COMMUNICATIONS – COMMUNICATION SYSTEMS WEST**, Salt Lake City, UT (NYSE: LLL) October 2010 – March 2015  
*Fortune-500 defense contractor specializing in C<sup>3</sup>ISR, UAV aerospace systems, & advanced military electronics for America and her allies*

### **Environmental Test Manager / Cable & Harness Test Supervisor / Test Engineering Team Lead / Hardware Engineer**

Responsible for the successful day to day operations & strategic management of over two dozen strong, 3-shift 6 day/week, multi-disciplinary team operating division critical, high mix, world class production & R&D facility testing ~\$750M of product annually

- Responsible for personal assessments, budget, salary planning, staffing, & resource planning for team of engineers & technicians
- Control training & safety for team, overhauled safety measures and training for multiple hazardous production areas
- Coordinate equipment & human schedules, downtime, upgrades, and multiple ever evolving program priorities with PMs
- Custodian for area equipment overseeing calibration, maintenance, troubleshooting downed equipment, and repairs
- Arrange with management in multiple functional areas of division to ensure smooth operations and high service level
- Determine and secure multi-year capital needs for area based on multi-year forecasts, requirements, and objectives
- Developed and led improvement in multiple areas reducing cycle time by ~65%, increasing operator efficiency by ~250%
- Overhauled processes & culture for quality, reduced false positives & escapes by 95% while improving area throughput
- SME educating & assisting other areas & suppliers, regularly interact with customers, suppliers, auditors, and government officials
- Rapidly, successfully, & radically transformed two separate test areas before handpicked by executives to improve current third area
- Designed new equipment & identified weakness in past designs, revised design standard reducing defects at test by 75%
- Numerous awards for exemplary work: Quality Advocate Award by president, Silver Level Commendations by executives, etc

**UNIVERSITY OF UTAH TECHNOLOGY COMMERCIALIZATION OFFICE**, Salt Lake City, UT September 2010 – May 2011  
*Leader in business development responsible for commercializing University of Utah created intellectual property*

### **MBA Technical Business Analyst Intern**

Provided recommendations & analysis primarily for new energy based emerging technologies from university controlled patents/IP

- Deeply analyzed ~half dozen prospective new technologies developed market assessments and market entry plans
- Provided technology reviews & viability analysis, catching two separate infeasible designs & proposals saving significant resources
- Generated pro forma and growth plans to help university based startups secure VC funding and assist with future strategic planning
- Received insight, presentations, and constructive feedback from senior VC partners, entrepreneurial partners, and expert analysts

## EDUCATION

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**THE DAVID ECCLES SCHOOL OF BUSINESS, UNIVERSITY OF UTAH**, Salt Lake City, UT September 2009 - May 2011  
*Masters of Business Administration* GPA = 3.75

- Chair of the Graduate Business Student Association responsible for coordinating class activities and planning events
- President of two student groups: Engineers in Suits and BSWFH focusing on outreach, opportunities, and professional growth
- Active member of SMART Start, Work Net, and Board Fellows programs for further extracurricular educational opportunities
- MBA field study for Rocky Mountain Power assessing residential renewable energy resources and marketing strategy

**THE COLLEGE OF ENGINEERING, UNIVERSITY OF UTAH**, Salt Lake City, UT September 2005 - May 2009  
*Bachelor of Science in Mechanical Engineering* GPA = 3.15

- Completed Fundamentals of Engineer Exam (FE) with Engineer in Training (EIT) Certification
- Presenter at sustainability conference with original individual research on nuclear power sustainability
- Senior project redesigned air intake and throttle control on private Top Alcohol dragster now winning competitions

## SKILLS AND ACTIVITIES

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- Trained & experienced in ToC, Six Sigma, Lean, Project Management (PMP), TQM, ERP, DoE, DFMA, Failure analysis tools
- Broad software experience: SolidWorks CAD, SAP, Success Factors, LabView, MS Office Suite, Minitab, Access, C sharp, basic
- Machine Shop, High Voltage, ESD Electronics, High Power, Environmental testing, Cryogenics, hazardous chemical experience
- Extensive home engineering projects: 15W CO2 Laser, EM suspension, Encoded Wireless Transceivers, PWM control, 3D printing
- Accomplished home brewer with a preference for Meads, industrial controls, and applied science
- Sat with Board of Directors on several nonprofits: Recycle Utah, Community Foundation of Utah, Wild Utah Project
- Active traveler: Currently up to thirty-two countries across five continents
- Active trekker: walked across England coast to coast, hiked in the Himalayas, Andes, and Alps, summited Mt. Kilimanjaro