

I'm Tom and I am a force multiplier. I turn areas around and take good and turn it into extraordinary. I weave through or shatter existing constraints and deliver success. From Fortune 500 corporations to small startups, advanced military aerospace to consumer goods, bureaucratic & highly regulated to fast paced & agile I have a proven track record of getting things done and achieving results. Whether the challenge is solving complicated design problems, modifying existing procedures, or intelligently creating new processes, I enjoy being down in the details driving forward crafting a working solution and getting results. However, I know when and what to delegate because I really excel at increasing the effectiveness of teams, improving team dynamics, and fostering a climate of change and rapid improvement. A veteran employee on record stated they have seen more change and improvement in my 6 months over a team than the last 20 years with three other managers.

How? I bring passion, a willingness to act, and most importantly a broad perspective. While growing up around the country and extensive international travel have widened my views I have been fortunate enough to watch first hand where a lack of perspective snatched defeat from the jaws of victory in one of the most promising tech start-ups. Though I was just an intern witnessing this situation unfold shattered my fundamental understanding of business, engineering, management, and life. Since then I have benefited from actively seeking out or stumbling upon a plethora of opportunities to broaden my own perspective. I consider it as my greatest strength in a professional setting. Broad perspective lets me analyze and engage projects or people from all angles, empathize well with others, and then expertly communicate with stakeholders. Coupled with my engineering background and formal schooling with applied experience in project management and process improvement techniques I navigate a clear path forward to ensure a solid solution that not only works great but won't ripple throughout the organization to generate more problems. The more I learn and broader my perspective the humbler I have inevitably become.

When it comes to my management philosophy I carry over this humbleness and look to a long term vision. We succeed together with clear expectations on a level playing field. I am accountable not only up the chain of command but down and across as well. With this perspective I have had the privilege to directly manage numerous senior technicians, engineers, and even the leaders I directly replaced with great success. I have heard numerous employees telling their coworkers, friends, or even my superiors in blind 360 performance assessments I am the best boss they have ever had. The result? I retain and motivate top talent. A respected organizational study showed motivated employees are around 300% more productive than their disillusioned peers. I empower these people to hunt down problems and create awesome answers. I build lasting teams greater than the sum of their parts that serve as an example and beacon within the organization conquering challenges and excelling at our assigned role.

Specific to management positions I bring a wealth of proven success and experience from several management positions as I have moved around improving areas at a Fortune 500 top 10 military defense contractor. Currently I am responsible for successful operations of a three shift team of ~30+ engineers and technicians controlling staffing, scheduling, capital, performance assessments, budget, etc. I also am responsible for coordinating our team's efforts balancing the constantly changing priorities of over a dozen diversely sized programs in a division critical area responsible for testing \$750m+ of product annually all while supporting new product development and our own area's dramatic improvement. My environment is high pressure with critical deadlines and I thrive. During these roles I have established metrics to monitor performance then led continuous improvement efforts in the respective areas drastically improving area throughput, efficiency, quality, and safety.

I make bold statements but I back them up. Extraordinary claims require extraordinary evidence. I have a network of dozens of colleagues, clients, coworkers, former coworkers, employees, ex-employees, bosses, and former bosses across industries who can be called upon as references. I have detailed analysis with conclusions from my successes and more importantly my failures which I am happy and freely able to discuss on numerous situations I have handled. As my resume shows I am not a candidate with decades on my resume of successfully filling a supervisory position. I already manage those people. Together we solve their big problems and succeed.

It is incredibly challenging distilling and confining my principles, character, style, first impressions, and effectively everything relevant about who I am to simple cover page and resume. So if I have piqued your interest then let's have a conversation. I have known my career path might lead out of my current state. Accordingly I have not purchased a home and am highly mobile and open to relocation should the right opportunity present itself. However, this is a two way street and I have expectations of my employer. To be successful I need the freedom to operate, trust of my management, and an open line of communication so I ensure I am working to the same evolving vision. I don't fill a seat but try to improve my surroundings and fix root causes. I am different, unique, and deliver results. So if you can meet my expectations then let me exceed yours.

Thanks,
Tom Price